

Focus on the Old Mutual Income Fund

Fund benchmark:

80% STeFI Composite Index & 20% All Bond Index*

Fund objective:

To pay a high regular income while offering better returns than a money market fund plus capital stability.

Investment universe:

Local interest-bearing assets such as bonds and money market instruments.

Ideal investor:

An investor who cannot afford exposure to market volatility but who needs more growth than is available through bank accounts. This investor needs a regular income, inflation-beating returns and capital stability. It can also be used as a parking bay in times of market volatility, or for investors who wish to phase money into the market.

Risk management:

The fund targets 'no negative quarters'. The table below clearly illustrates how it has met this target 100% and it has outperformed its benchmark 90% of the time over the last five years. The green blocks indicate where performance is equal to or greater than, that of its benchmark.

OLD MUTUAL INCOME FUND MEETS ITS RISK TARGET (NO NEGATIVE QUARTERS)

	Three months to:				One year to:
Year 1	31-Oct-06	31-Jan-07	30-Apr-07	31-Jul-07	31-Jul-07
Old Mutual Income Fund	2.0%	2.2%	2.1%	1.2%	7.6%
Benchmark	1.9%	2.1%	2.1%	1.1%	7.3%
Year 2	31-Oct-07	31-Jan-08	30-Apr-08	31-Jul-08	31-Jul-08
Old Mutual Income Fund	2.6%	2.1%	1.5%	3.7%	10.4%
Benchmark	2.6%	1.8%	1.2%	3.1%	9.1%
Year 3	31-Oct-08	31-Jan-09	30-Apr-09	31-Jul-09	31-Jul-09
Old Mutual Income Fund	3.0%	5.2%	2.0%	1.3%	11.9%
Benchmark	3.0%	4.4%	2.1%	1.6%	11.5%
Year 4	31-Oct-09	31-Jan-10	30-Apr-10	31-Jul-10	31-Jul-10
Old Mutual Income Fund	2.4%	2.0%	2.5%	2.3%	9.6%
Benchmark	1.9%	1.8%	2.5%	2.2%	8.7%
Year 5	31-Oct-10	31-Jan-11	30-Apr-11	31-Jul-11	31-Jul-11
Old Mutual Income Fund	2.3%	0.9%	2.2%	1.9%	7.5%
Benchmark	2.3%	0.8%	1.7%	1.7%	6.6%

Source: Morningstar

* 31 October 2009 onwards; previous benchmark was Domestic Fixed Interest Income category average.

The Fund is available directly from Old Mutual Unit Trusts, as well as via MAX and Fairbairn Capital and most major LISPS.

Please contact your OMIGSA Sales Executive for more information. Alternatively, visit www.omut.co.za or call the service centre on 0860 234 234.

Unit trusts are generally medium- to long-term investments. Past performance is no indication of future performance. Shorter term fluctuations can occur as your investment moves in line with the markets. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Unit trusts can engage in borrowing and scrip lending. The fund's TER reflects the percentage of the average Net Asset Value of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. A schedule of fees, charges and maximum adviser fees is available from Old Mutual Unit Trust Managers Ltd (OMUT). You may sell your investment at the ruling price of the day (calculated at 15h00 on a forward pricing basis and 17h00 at month-end for Old Mutual RAF[®] 40 Tracker Fund, Old Mutual Top 40 Fund and SYm|mETRY Equity Fund of Funds). The Old Mutual Money Market Fund unit price aims to be static but investment capital is not guaranteed. The total return is primarily made up of interest (declared daily at 13h00), but may also include any gain/loss on any particular instrument. In most cases this will merely have the effect of increasing or decreasing the daily yield, but in an extreme case it can have the effect of reducing the capital value of the fund. Specialist equity funds may hold a greater risk as exposure limits to a single security may be higher. A feeder fund is a portfolio that, apart from assets in liquid form, consists solely of participatory interests in a single portfolio of a collective investment scheme. A fund of funds unit trust invests only in other collective investment schemes, which may levy their own charges. Certain funds may be capped to be managed in accordance with their mandates. Different classes of units apply to these portfolios and are subject to different fees and charges.

Source: Morningstar, for periods ended 31 July 2011.

The portfolio performance is calculated on a NAV-NAV basis and does not take any initial fees into account. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Past performance is not necessarily an indication of future performance.

Old Mutual South Africa is a member of the Association for Savings and Investment South Africa (ASISA).