



# BALLOT LETTERS TO AMALGAMATE SIX OLD MUTUAL FUNDS

December 2011

Old Mutual Unit Trusts (OMUT) has developed an extensive product range over the years due to new market opportunities and changing legislation. This has led to certain funds overlapping. We are currently rationalising and repositioning the funds in our range to make it easier for clients to find the right fund for their specific needs. A more focused range will also help you to identify the appropriate investment solution for your clients. During the course of this process, where possible, funds with similar mandates are being merged, which also allows the managers to focus their efforts on one set of mandates.

OMUT intends to send ballot letters and voting forms to all Old Mutual clients in the Four Plus Growth Fund of Funds, Four Plus Global Fund of Funds, Four Plus Secure Fund of Funds, Four Plus Capital Fund of Funds, Old Mutual Balanced Fund and Old Mutual Income Fund before 15 December 2011, to vote on the proposed merger of these funds. The continuing funds after the amalgamations will be the Old Mutual Balanced Fund and the Old Mutual Income Fund.

## Proposed change

We propose to merge:

Current Funds		Continuing Funds
Four Plus Growth Fund of Funds Four Plus Global Fund of Funds	▶	Old Mutual Balanced Fund
Four Plus Secure Fund of Funds Four Plus Capital Fund of Funds	▶	Old Mutual Income Fund

The proposed amalgamation will reduce the funds in our range and make it easier for our clients to decide where to invest their money. The continuing unit trusts will retain the names and investment policies of the Old Mutual Balanced Fund and the Old Mutual Income Fund, respectively.

## Fee structure

Clients with advisers currently invested in the Four Plus Funds are merged into specific, capped fee classes, which means that advisers will continue to receive the same level of fees, while some clients may also benefit from a fee reduction. The fee structure for clients currently invested in the Old Mutual Balanced Fund and Old Mutual Income Fund remains unchanged. Please refer to the attached client letter for more information on fees.

If the ballot is approved, the funds will amalgamate with effect from 30 March 2012.

**If you have any further questions, please contact your OMIGSA Sales Executive.**

Old Mutual Investment Group (South Africa) (Pty) Limited is a licensed financial services provider. Unit trusts are generally medium to long term investments. Past performance is no indication of future growth. Shorter term fluctuations can occur as your investment moves in line with the markets. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Unit trusts can engage in borrowing and scrip lending. Fund valuations take place on a daily basis at approximately 15:00 on a forward pricing basis. The fund's TER reflects the percentage of the average Net Asset Value of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio.