

OMIGSA FOCAL POINT

A winning month for Old Mutual Investment Group (OMIGSA)

The month of March got off to a fantastic start for OMIGSA, with one of our boutiques, Futuregrowth Asset Management, winning a prestigious global award. More recently, another boutique won an investment mandate from the US totalling US\$400 million.

Futuregrowth wins SRI award

Futuregrowth has a long and rich history of managing socially responsible investments – leading them to scoop the 2011 Global Pensions Award for Socially Responsible Investing (SRI).

Global Pensions is an international magazine serving the institutional pension funds industry across the world. Nominations for the wide range of awards are submitted by pension funds who wish to acknowledge a service provider's superior skills.

"Through our SRI funds we are bringing real social and economic change to the lives of millions of South Africans, while at the same time delivering benchmark-beating investment performance to our clients," says Futuregrowth SRI specialist Angeliqe Kalam.

OMGxT closes US\$400m mandate

Old Mutual Global Index Trackers (OMGxT), OMIGSA's offshore index tracking boutique, recently closed a deal with a leading US-based company. They are investing US\$400 million of their company pension fund in OMGxT's Global Frontiers and African Frontiers Funds.

Says OMIGSA CEO Diane Radley, "Winning this mandate reaffirms the strength of the OMIGSA boutique model. Getting this first significant mandate from a company with revenue of US\$50 billion in 2010 and operating in over 220 countries and territories worldwide, highlights OMGxT's entrepreneurial spirit. The company was also particularly impressed with our shared services capability. This capability includes investment research, IT, human resources, distribution and marketing, providing cost-effective, world-class support to all the investment boutiques."

How to access these top managers in the retail market:

Futuregrowth Asset Management

Futuregrowth has one of the largest and most experienced fixed-interest investment teams in South Africa managing the following unit trusts:

- Old Mutual Money Market Fund
- Old Mutual Income Fund
- Old Mutual Enhanced Income Fund
- Old Mutual Bond Fund.

OMGxT/Dibanisa Fund Managers

OMGxT provides low-cost, customised tracker funds to clients in the offshore market, while their local business, Dibanisa Fund Managers, runs their South African-based funds. Their unit trusts available to SA investors include:

- Old Mutual Top 40 Fund
- Old Mutual RAFI® 40 Tracker Fund
- Old Mutual Global Index Fund of Funds.

These funds are available directly from Old Mutual Unit Trusts, as well as through Fairbairn Capital, Max and other leading LISPs. Visit www.omut.co.za for more information. Alternatively, speak to your OMIGSA Sales Executive or contact our Service Centre at 0860 234 234.

Unit trusts are generally medium- to long-term investments. Past performance is no indication of future growth. It is important that you are prepared for some shorter term fluctuations as your investment moves in line with the markets. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Unit trusts can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available from the company/intermediary. You can easily sell your investment at the ruling price of the day (calculated at 15h00 on a forward pricing basis and 17h00 at month-end for the Old Mutual Umbono RAFI® 40 Tracker and Old Mutual Umbono Top 40 Fund). The Old Mutual Money Market Fund unit price is static (while a constant price is maintained, the investment capital is not guaranteed) and interest is declared daily at 13h00. Specialist equity funds may hold a greater risk as exposure limits to a single security may be higher. Certain funds may be capped in order to be managed in accordance with their mandates. Different classes of units apply to these portfolios and are subject to different fees and charges. Old Mutual is a member of the Association for Savings and Investment SA.

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