



OMIGSA

OUR INVESTMENT BOUTIQUES & CAPABILITIES

Boutique

Specialisation



Absolute Return Investments

Boutique Head: Tom Connell
Combined years of experience: 103

With capital protection as our cornerstone, we blend sophisticated risk-protection techniques and investments with specific return characteristics to build portfolios that target consistent, inflation-beating returns.



Alternative Investments

Boutique Head: Paul Boynton
Combined years of experience: 175

Our team of experts find and close deals to invest in local and international private equity, infrastructure, developmental and environmental assets and mezzanine debt, aiming to realise the risk premium associated with these unlisted assets.



Core Equity Investments

Boutique Head: Peter Linley
Combined years of experience: 50

We construct well-diversified, risk-controlled share portfolios that aim to deliver steady, consistent outperformance and form the core of our clients' investment strategy.



*Dibanisa Fund Managers

Boutique Head: Craig Chambers
Combined years of experience: 75

Our tracker and tracker-plus capabilities focus on providing investors with cost-effective, efficient access to the markets via our technology-dominated methodology.



Futuregrowth Asset Managers

Boutique Head: Paul Rackstraw
Combined years of experience: 179

We use our insights and experience in understanding interest rate and credit cycles to create performance-driven portfolios in the fixed-income markets.

*Dibanisa Fund Managers' legal registered name is Old Mutual Global Index Trackors (OMGxT) Ltd

OUR INVESTMENT BOUTIQUES & CAPABILITIES (cont.)

Boutique



Equity Research

Portfolio Manager: Bryan Pyle
Combined years of experience: 180



Liability Driven Investments

Boutique Head: Tanja Tippett
Combined years of experience: 23



Long-Term Equity Investments

Boutique Head: Godwin Sepeng
Combined years of experience: 22



Macro Strategy Investments

Boutique Head: Peter Brooke
Combined years of experience: 148



Marriott Income Specialists

Boutique Head: Simon Pearse
Combined years of experience: 66

Specialisation

A team of highly focused analysts and sector specialists offers our investment boutiques a decision-making edge over the competition. One of the largest research teams in South Africa, we stand by our convictions and manage a range of specialist funds in line with our Best View.

We specialise in risk-based investment strategies to manage an entity's defined cash flow requirements in either nominal or real terms with the objective of minimising the excess volatility and, where required, ensuring a stable, consistent surplus over time.

Our equity portfolios, comprised of superior companies that are chosen through our disciplined, well-researched investment process and held for long periods, are ideal solutions for investors with long-term return requirements.

Using active asset allocation, we build local and global multi-asset class portfolios that combine diverse drivers of returns and offer optimal investment solutions across the risk/return spectrum.

We invest retired investors' capital conservatively to ensure that a reliable, predictable income is produced without eroding the capital base.

OUR INVESTMENT BOUTIQUES & CAPABILITIES (cont.)

Boutique



Property Investments

Boutique Head: Ben Kodisang
Combined investment and property management experience: 215



Quantitative Investments

Boutique Heads: Grant Watson & Saliegh Salaam
Combined years of experience: 57



Select Equity Investments

Boutique Heads: Richard Hasson & Neil Brown
Combined years of experience: 29



Specialised Finance

Boutique Head: Bradley Kalil
Combined years of experience: 90



SYm | mENTRY Multi-Manager

Boutique Head: Raymond Berelowitz
Combined years of experience: 110



Value Equity Investments

Boutique Head: Michael Schroder
Combined years of experience: 26

Specialisation

We build innovative real estate investment solutions that deliver reliable, predictable and growing income streams. These solutions span listed, unlisted and international property, while also providing investors with access to the most prestigious commercial properties in South Africa.

We construct equity portfolios that aim to deliver consistent outperformance using a quantitative approach that is repeatable, objective and scalable, and can be applied to a variety of client strategies.

Highly-focused, fundamentally-based share selectors, we construct high-conviction, concentrated portfolios of shares with the potential for high returns over the long term.

We develop sophisticated risk-management and return-enhancing solutions through risk management and analysis, financial engineering and asset origination.

We find the asset managers in the market that are great at what they do, combine them and build multi-manager portfolios that deliver on, and exceed, investor objectives and expectations.

We are contrarian investors: buying out-of-favour shares that are not reflective of their intrinsic values and seeking selling opportunities when shares have moved too strongly onto the radar screens of other fund managers.