

ELECTUS

■ EQUITY SPECIALISTS

Portfolio Managers I
Neil Brown and Richard Hasson



ELECTUS 130/30 Fund

INVESTMENT DESCRIPTION

The ELECTUS 130/30 Fund is a concentrated 130% long and 30% short equity portfolio that is managed on an unconstrained basis, giving the client the benefit of our proven stock-picking ability.

The fund consists of an optimised combination of long and short positions across all industry sectors, with a strong emphasis on stock selection, and aims to be fully invested at all times. The fund managers make use of ELECTUS' proprietary research team in order to generate the most efficient risk-return portfolio. In addition, full access to the proprietary systems and infrastructure is utilised.

INVESTMENT OBJECTIVE

The investment objective is to generate outperformance of benchmark by greater than 3% per annum.

INVESTMENT COMPOSITION

The fund invests in selected long and short positions across all industry sectors of the FTSE/JSE All Share Index, and invests in both growth and value shares across the large, mid and small-cap sectors.

SUITABLE INVESTORS

The ELECTUS 130/30 Fund satisfies investors who seek superior relative returns over the medium to long term and have a tolerance for short-term fluctuations in performance.

INVESTMENT TEAM

This capability is managed by Richard Hasson and Neil Brown (Joint Boutique Heads of ELECTUS). Together they have managed the 130/30 product since July 2008 and are experienced hedge fund managers, having jointly managed hedge funds since November 2005.

Richard has 14 years investment experience as an analyst and fund manager, having joined Old Mutual in 1997 as a small cap equity analyst. He later became Small Cap Sector Head and thereafter Financial Sector Head from 2004 to 2006, during which time he won various Raging Bull and S&P Awards for the unit trust funds he managed. Richard has also managed the Old Mutual Growth Fund since April 2002.

Neil has 19 years investment experience as an analyst and fund manager. He joined OMIGSA in June 2004 as Small Cap Sector Head. Neil has also managed the Nedgroup Investments Growth Fund since April 2001, which has won various Raging Bull and S&P awards in the Growth Unit Trust sector for the periods ending December 2004, 2005 and 2006.

Richard and Neil are supported by a team of seven investment professionals.

Launch Date

July 2008

Portfolio Category

Specialist Domestic
Equity

Product Vehicle

Debenture Trust
Structure

Benchmark

The benchmark is SWIX.

Minimum Investment

R10 million

Contact details: ELECTUS. P.O. Box 878, Cape Town 8000. Tel: +27 21 509 5022 Fax: +27 21 509 8084 www.ELECTUS.co.za

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The investment portfolios are market-linked. Products may either be policy based or unitised in collective investment schemes. Investors' rights and obligations are set out in the relevant contracts. Market fluctuations and changes in rates of exchange or taxation may have an effect on the value, price or income of investments. Since the performance of financial markets fluctuates, an investor may not get back the full amount invested. Past performance is not necessarily a guide to future investment performance.

There are specific risks associated with investing in portfolios that employ hedging strategies. Please refer to your policy, mandate or contract for detailed information regarding these risks.

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