

OLD MUTUAL BALANCED FUND

FUND INFORMATION

RISK RATING 1 2 3 4 5

FUND OBJECTIVE

This fund aims to achieve long-term inflation-beating growth. The fund has a growth asset bias and will invest more heavily in shares. The portfolio manager actively allocates to other asset classes to take advantage of changing market conditions and to manage the fund's volatility.

WHO IS THIS FUND FOR?

This fund is suitable for investors wanting moderate to high long-term growth, with less volatility in the short term than pure equity. It is suitable as a stand-alone retirement investment.

RECOMMENDED MINIMUM INVESTMENT TERM

1 year+ 3 years+ 5 years+

INVESTMENT MANDATE

The fund is exposed to all sectors of the market (shares, bonds & property) and may invest up to 25% of its portfolio offshore in line with Treasury guidelines.

REGULATION 28 COMPLIANCE

This fund complies with retirement fund legislation. It is therefore suitable as a stand-alone fund in retirement products where Regulation 28 compliance is specifically required.

BENCHMARK: CPI

PERFORMANCE TARGET: CPI + 6% p.a. (gross of fees)

RISK OBJECTIVE: Lower volatility than competitor funds

ASISA CATEGORY: Domestic Portfolios - Asset Allocation - Prudential Variable Equity Portfolios

FUND MANAGER(S):

Anil Thakersee (OMIGSA - Macro Strategy Investments)

LAUNCH DATE: 01/03/1994

SIZE OF FUND: R7bn

DISTRIBUTIONS (Half-yearly)*:

Date	Dividend	Interest	Total
22/03/2012	1.94c	2.40c	4.34c
31/12/2011	5.54c	5.22c	10.76c
30/06/2011	2.38c	2.47c	4.85c

* Class A fund distributions

TAX REFERENCE NUMBER: 9440/007/60/8

OTHER INVESTMENT CONSIDERATIONS

MINIMUM INVESTMENTS:

Monthly: R500 • Lump sum: R10 000 • Ad hoc: R500

INITIAL CHARGES (All fees are VAT inclusive):

There is no initial administration charge for investment transactions of R500 and above. Initial adviser fee will be between 0% and 3.42%. Investment transactions below the R500 fund minimum incur a 2.28% administration charge.

ONGOING:

Performance fees apply as follows:

Annual service fee (min./max.): 0.86% / 2.85% p.a. (Class A)

Fee hurdle: CPI + 2%

Sharing rate: 15%

Fee at hurdle/target: 0.86% / 1.54% p.a.

Total expense ratio (TER):

Class A: 1.78% (includes performance fee of 0.71% as at 31/03/2012)

Class R: 1.35% (closed to new business)

Manager shares in any performance above the fee hurdle. The performance fee is based on rolling one-year periods (details on website). It is accrued daily and paid to the management company on a monthly basis. Additional charges are deducted from the fund's portfolio and may be included in the TER. Other charges incurred by the fund, and deducted from its portfolio, are included in the TER. Old Mutual Balanced Fund A3 may pay 0.57% of its annual service fee (of between 1.43% and 3.42%) as an ongoing adviser fee. A portion of Old Mutual Unit Trusts' annual service fees may be paid to administration platforms.

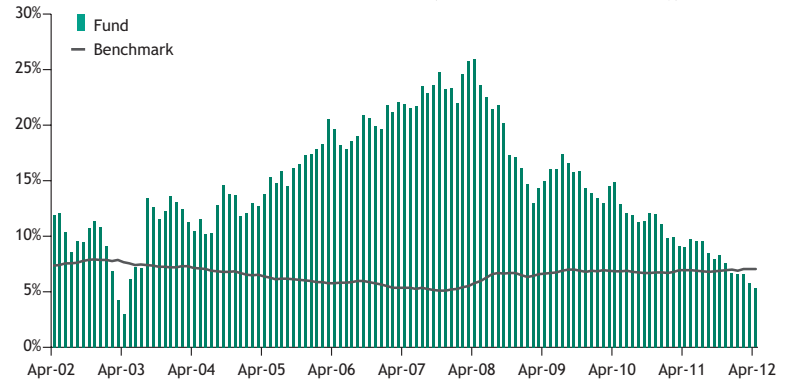
TER is a historic measure and includes the annual service fee.

FUND PERFORMANCE as at 30/04/2012

	% PERFORMANCE (p.a.)					
	1-Yr	3-Yr	5-Yr	7-Yr	10-Yr	Since Inception
Fund (Class R)	11.1	15.9	5.3	13.9	13.3	13.6
Fund (Class A)*	10.7	15.2	-	-	-	5.5
Benchmark	6.8	5.3	7.0	6.4	6.1	6.8
Tax-exempt Investor	11.1	15.9	5.3	13.9	13.3	13.6
Corporate Investor	10.7	15.4	4.8	13.4	12.8	12.7
Private Investor	10.6	15.4	4.8	13.4	12.8	12.8
Retirement Fund	11.1	15.9	5.3	13.8	13.2	13.2

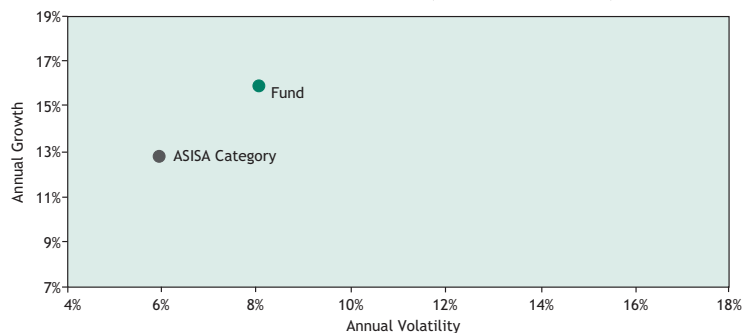
* Inception: 30 June 2007

Old Mutual Balanced Fund Class R (5-Year Annualised Rolling)

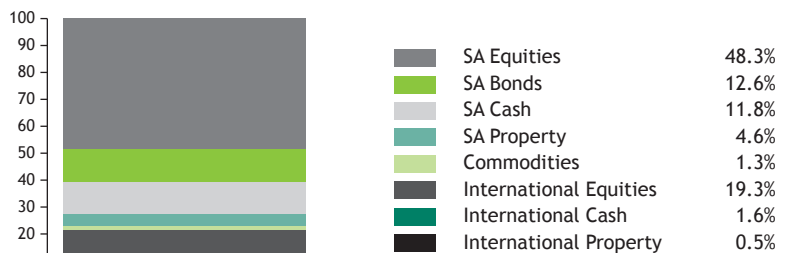


RISK STATISTICS (3 YEARS P.A.)	FUND	JSE ALL SHARE	ALL BOND
Annual Standard Deviation	8.1%	15.1%	5.0%

Risk/Return Profile Class R (3 Years Annualised)



FUND COMPOSITION



CURRENT PRINCIPAL HOLDINGS as at 31/03/2012

HOLDING	SECTOR	% OF FUND
MTN Group Limited	Mobile Telecommunications	4.0
Anglo American plc	General Mining	3.6
Sasol Ltd	Oil & Gas Producers	3.5
Standard Bank Group Ltd	Banks	3.1
BHP Billiton plc	Basic Resources	3.0
FirstRand Ltd	Banks	2.6
R203 8.25% 15/09/2017	3 - 7 Year Bonds	2.0
R212 2.75% 31/01/2022	7 - 12 Year Bonds	2.0
Investec plc	Financials	1.7
British American Tobacco	Personal Goods	1.6

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FUND MANAGER INFORMATION



ANIL THAKERSEE

QUALIFICATIONS:

BCom
CFA Charterholder

CURRENT RESPONSIBILITY:

Anil joined Macro Strategy Investments in August 2008, and is responsible for the balanced funds.

His investment experience prior to joining the boutique was in the fixed income and multi-management areas. He brings this experience in portfolio construction and bond and money markets to the team.

PREVIOUS EXPERIENCE:

Anil has nine years of investment experience covering fixed income markets and multi-asset class funds.

Prior to joining Old Mutual, Anil was a fund manager at Appleton Asset Management and an analyst at BoE Private Bank.

FUND COMMENTARY as at 30/04/2012

The FTSE/JSE All Share Index (ALSI) gained 2.8% in April, outperforming global equity markets, while the All Bond Index gained 1.8% on the back of strong foreign inflows. Year to date, foreigners have invested over R30 billion into the local bond market. The Inflation-linked Bond Index was 1.5% higher, and cash delivered 0.5% for the month. The rand was marginally weaker for the month against the US dollar and the euro. Commodity prices were mixed, with the 6% decline in Brent crude being notable. The world's two largest economies reported first quarter gross domestic product (GDP) growth; US GDP slowed to 2.2% annualised from 3% in the previous quarter, and China grew 8.1% annualised, compared to 8.9% in the previous quarter. In Europe, the debt rating of Spain was downgraded for the second time this year and Spanish bond yields climbed higher. On the local front, the Reserve Bank kept interest rates unchanged and upgraded their growth forecasts for the local economy.

In recent months we have been accumulating local bonds. Our expectation is that local bonds should remain near current levels over the next 12 months and, hence, offer an attractive carry on the cash yield. We also added to gold (bullion) holdings over recent months as the price had come under pressure. Last month we commented that after such a strong start to the year in quarter one, investors should expect some consolidation in markets and this materialised in April. Equities remain our preferred asset class over our five-year expected return framework, and we continue to be positioned in this way. We urge you to visit our new website at www.macrostrategy.co.za where you can learn more about the team managing your assets, our philosophy and current views in greater detail.

Unit trusts are generally medium- to long-term investments. Past performance is no indication of future performance. Shorter term fluctuations can occur as your investment moves in line with the markets. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down. Unit trusts can engage in borrowing and scrip lending. The fund's TER reflects the percentage of the average Net Asset Value of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. A schedule of fees, charges and maximum adviser fees is available from Old Mutual Unit Trust Managers Ltd (OMUT). You may sell your investment at the ruling price of the day (calculated at 15h00 on a forward pricing basis and 17h00 at month-end for Old Mutual RAFI® 40 Tracker Fund, Old Mutual Top 40 Fund and SYm|metry Equity Fund of Funds). The Old Mutual Money Market Fund unit price aims to be static but investment capital is not guaranteed. The total return is primarily made up of interest (declared daily at 13h00), but may also include any gain/loss on any particular instrument. In most cases this will merely have the effect of increasing or decreasing the daily yield, but in an extreme case it can have the effect of reducing the capital value of the fund. Specialist equity funds may hold a greater risk as exposure limits to a single security may be higher. A feeder fund is a portfolio that, apart from assets in liquid form, consists solely of participatory interests in a single portfolio of a collective investment scheme. A fund of funds unit trust invests only in other collective investment schemes, which may levy their own charges. Certain funds may be capped to be managed in accordance with their mandates. Different classes of units apply to these portfolios and are subject to different fees and charges.

The portfolio performance is calculated on a NAV-NAV basis and does not take any initial fees into account. Income is reinvested on the ex-dividend date. Actual investment performance will differ based on the initial fees applicable, the actual investment date and the date of reinvestment of income. Lump sum basis. Performances are in ZAR and as at 30 April 2012. Sources: Morningstar and OMIGSA (estimated inflation figure for month of April 2012). Past performance is not necessarily an indication of future performance.

Old Mutual is a member of the Association for Savings and Investment South Africa (ASISA).

Funds are also available via Fairbairn Capital and MAX Investments.

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