

OLD MUTUAL UNIT TRUSTS STANDARD INVESTMENTS

I instruct you to deduct an annual adviser fee of . % (max. 1.14% p.a. incl. VAT) of my standard unit trust portfolio.

A from Fund (one unit trust only) UT (unit trust account number)

OR

B proportionally across all my unit trusts.

OLD MUTUAL UNIT TRUSTS RETIREMENT ANNUITY FUND INVESTMENTS

I instruct you to deduct an annual adviser fee of . % (max. 1.14% p.a. incl. VAT) of my retirement annuity unit trust portfolio.

A from Fund (one unit trust only) UT (unit trust account number)

OR

B proportionally across all my unit trusts.

OLD MUTUAL UNIT TRUSTS PRESERVATION FUND INVESTMENTS

I instruct you to deduct an annual adviser fee of . % (max. 1.14% p.a. incl. VAT) of my preservation fund unit trust portfolio.

A from Fund (one unit trust only) UT (unit trust account number)

OR

B proportionally across all my unit trusts.

OLD MUTUAL UNIT TRUSTS LIVING ANNUITY (member-owned only)

I instruct you to deduct an annual adviser fee of . % (max. 1.14% p.a. incl. VAT) based on this annuity's market value as at the anniversary date, commencing on the next annuity payment.

Note that this instruction overrides all existing annual adviser fee agreements.

This annual fee is calculated as a percentage of the value of your standard investment, Old Mutual Unit Trusts Retirement Annuity Fund, Old Mutual Unit Trusts Preservation Fund or of your member-owned Old Mutual Unit Trusts Living Annuity (OMUTLA) unit trust portfolio's market value. In addition, the Old Mutual International Growth Fund of Funds, the Old Mutual Albaraka Equity Fund, Old Mutual Income Fund A3 and Old Mutual Balanced Fund A3 are excluded as they may pay a trail fee out of their annual service fee. The annual adviser fee is deducted monthly, through the sale of units from the nominated unit trust/s for standard, retirement annuity and preservation fund products. For standard investments, this is thus a capital gains tax event. If this fee is being paid from a single unit trust and there is at any time an insufficient number of units in the unit trust, the fee will automatically be deducted from your Money Market Fund, failing which, the largest unit trust in your relevant portfolio. Where investments are held in more than one class in the same fund, the fee will be deducted from the class open to new business (unless the closed fund class is stipulated above). For the OMUTLA it is deducted from after-tax annuity payments. You will receive confirmation of the implementation of this fee, any adjustments made to the annual percentage or to the unit trust, as well as cancellation thereof. This fee is based on an agreement between the client and the intermediary. You should take into account whether your intermediary is VAT registered. Old Mutual Unit Trusts is not a party to the agreement and will cancel the fee on the written instruction of either party. The fee will further be cancelled by a change in servicing intermediary. Old Mutual Unit Trusts will change any erroneous instructions received, but will not rectify prior payments based on erroneous instructions.

Date ^D^D^M^M^C^C^Y^Y

Signature of investor

Old Mutual Unit Trust Managers Limited (Registration no. 65/08471/06)

Mutualpark, Jan Smuts Drive, Pinelands 7405, South Africa. PO Box 207, Cape Town 8000, South Africa. Telephone no.: +27 (0)21 503 1770. Helpline: 0860 234 234. Fax no.: +27 (0)21 509 7100. Internet address: www.omut.co.za. Email: unittrusts@oldmutual.com. Complaints: Write to our Client Services Manager at the above address or call 0860 234 234. Compliance Department: +27 (0)21 503 1770.

Old Mutual Investment Administrators (Pty) Ltd (Registration no. 1988/003478/07)

Mutualpark, Jan Smuts Drive, Pinelands 7405, South Africa. PO Box 207, Cape Town 8000, South Africa. Telephone no.: +27 (0)21 503 1770. Fax no.: +27 (0)21 509 7100. Compliance Department: +27 (0)21 503 1770. Professional indemnity cover and fidelity insurance cover are in place. Old Mutual Investment Administrators is a third party administration and service provider to Old Mutual Unit Trust Managers Limited and is a licensed financial services provider.

Old Mutual Unit Trusts Retirement Annuity Fund

Registered address: Mutualpark, Jan Smuts Drive, Pinelands 7405, South Africa. PO Box 207, Cape Town 8000. Telephone no.: 0860 234 234 (RSA only), +27 (0)21 503 1770 (other countries). Fax no.: +27 (0)21 509 7117. Email: retire@oldmutual.com. FSB registration number: 12/8/29715. SARS approval number: 18/20/4/34515. Chairperson: EM Gamble (independent), Principal Officer: AG Pelser, Trustees: KJ MacKenzie (independent), JA Gerber, JP Malan.

Old Mutual Unit Trusts Preservation Pension Fund and Old Mutual Unit Trusts Preservation Provident Fund

Registered address: Mutualpark, Jan Smuts Drive, Pinelands 7405, South Africa. PO Box 207, Cape Town 8000, South Africa. Telephone no.: 0860 234 234 (RSA only), +27 (0)21 503 1770 (other countries). Fax no.: +27 (0)21 509 7117. Email: retire@oldmutual.com. Preservation Provident Fund SARS approval number: 18/20/4/42257. Preservation Provident Fund FSB registration number: 12/8/38047. Preservation Pension Fund SARS approval number: 18/20/4/42258. Preservation Pension Fund FSB registration number: 12/8/3804. Chairman: EM Gamble (independent), Principal Officer: AG Pelser, Trustees: KJ MacKenzie (independent), JA Gerber, JP Malan.

Old Mutual Unit Trusts Living Annuity

Mutualpark, Jan Smuts Drive, Pinelands 7405, South Africa. PO Box 207, Cape Town 8000, South Africa. Telephone no.: 0860 234 234 (RSA only), +27 (0)21 503 1770 (other countries). Fax no.: +27 (0)21 509 7117. Email: retire@oldmutual.com.

Visit www.omut.co.za for unit trust information, prices and news. Log in to view your portfolio online.

Members who select email as their preferred correspondence method benefit from an enhanced communication offering.