

OLD MUTUAL UNIT TRUSTS

RETIREMENT ANNUITY FUND

Secure your future with the Old Mutual Unit Trusts Retirement Annuity Fund ('the Fund' or 'OMUTRAF'), a unit trust-linked retirement annuity fund that offers you investment choice, flexibility and peace of mind. The Fund is a registered¹ retirement annuity fund.

WHY DO I NEED TO INVEST FOR MY RETIREMENT?

You need to provide for your living expenses once you stop work. This means you need to put money aside especially for your retirement — this is your retirement capital. Increasing inflation and escalations in the cost of living mean that it is not enough to save your money in a bank account. Your best chance of keeping pace with inflation over the longer term is to make sure your retirement capital is exposed to the growth potential of the markets.

A retirement annuity fund is a tax-efficient vehicle in which you invest prior to retirement, in order to have enough money from which to draw an income during retirement. When you retire you may opt to take a portion of the proceeds of your retirement annuity in cash (see more details under 'Benefits'). The remainder must be used to buy a life or living annuity from the insurer of your choice.

A life or living annuity is bought with the proceeds of your retirement annuity, provident or pension fund and will pay your retirement income. A life annuity offers guaranteed income for life and may or may not have a built-in escalation. A living annuity is a market-linked investment that has no guarantees attached and the value of your investment fluctuates with the markets. It is recommended that a living annuity should not be your sole source of retirement income. Note that not all retirement and pension funds allow you to purchase a living annuity.

A TAILOR-MADE RETIREMENT PLAN

When you invest in the Fund you have access to Old Mutual's extensive range of local and global unit trusts, which means that you can structure your retirement portfolio to meet your personal retirement needs^{**}. So whether you have time in the market and want to focus on growth, or whether you are nearing retirement and want to protect your capital from market volatility, you can select the ideal mix of investments that will help you to achieve your goals.

Selecting the right unit trusts to suit your specific retirement planning needs requires a good understanding of the investment markets and it may be wise to use the services of a qualified financial adviser.

More information on our Classic Investment Collection, as well as our entire range of unit trust funds, is available at www.omut.co.za.

As your needs change with time you have the flexibility to switch, at any time, between unit trusts available via the Fund to ensure that your portfolio is aligned with your life stage.

Keep watch over your future by accessing your portfolio 24/7 in our secure online environment where you can actively manage your investment at any time. To register go to www.omut.co.za.

Acceptance of advice

If you need assistance you can speak to a financial adviser of your choice about which unit trusts will match your risk profile, time horizon and retirement goals. While you are not obliged to use the services of a financial adviser, it is recommended as it requires a good understanding of investments and markets to structure and maintain an effective investment portfolio. Please note that this may result in certain fees being included in your investment. You can read more about these under "Fees and Charges".

¹ Registered with the Registrar of Pension Funds in terms of the Pension Funds Act of 1956 (Financial Services Board (FSB). Registration Number: 12/8/29715) and approved by the Commissioner for Inland Revenue (SARS Approval Number: 18/20/4/34515).

* The amount you pay depends on which unit trust funds you select.

** Note: The composition of your OMUTRAF portfolio must comply with the asset class limits stated in regulation 28 of the Pension Funds Act; refer to 'Structuring your portfolio' overleaf.

INVEST NOW FOR YOUR RETIREMENT

- **Affordability:** One of the best-priced retirement annuities in SA*.
- **Choice:** Select your investment from our Classic Investment Collection of unit trusts, or from our full range of over 40 unit trusts**.
- **Flexibility:** Adjust your portfolio to support your changing needs.
- **Ease:** Invest online at www.omut.co.za or complete the paper-based application form and scan & email to retire@oldmutual.com or fax to 021 509 7117.

DO GREAT THINGS



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Structuring your portfolio

The composition of your portfolio must comply with the investment limits defined by regulation 28 of the Pension Funds Act. If the composition of your portfolio exceeds the investment limits stipulated below, the Board of Trustees of the Fund (the Trustees) will contact you and you will be required to restructure your portfolio. The maximum limits are:

- Equity: 75% (includes local and foreign)
- Listed Property: 25% (includes local and foreign)
- Offshore: 30%
- Africa: 10% (excluding SA)

When structuring your portfolio underlying unit trust minimums apply.

BENEFITS

Investing in the Fund offers many benefits:

Affordability

The Old Mutual Unit Trusts Retirement Annuity Fund is among the most affordable retirement annuities available in South Africa. As there are no fees charged by the Fund, you only incur the unit trust charges according to your selection of unit trusts, plus any financial adviser fees you may have negotiated.

Retirement benefits

You may retire from the Fund at any stage from the age of 55 years. When you retire, you will be entitled to take up to one-third in cash — a portion of which may be tax free depending on your total portfolio of retirement investments. A minimum of two-thirds of the proceeds must be transferred into a life or living annuity from the insurer of your choice. The revenue authorities also allow you to take the full member investment portfolio benefit amount as a lump sum should its value be less than the prescribed amount.

Tax benefits

Saving for your retirement not only makes good future sense but a portion of your contributions are also tax deductible:

- From 1 March 2016, all members who contribute towards a retirement fund (pension, provident fund or retirement annuity), will qualify for a tax deduction on contributions up to 27.5% of the greater of remuneration or taxable income*. This rate will apply to the combination of contributions made to a member's pension, provident and retirement annuity funds.
- The deduction above will be capped at R350 000 per year which means, for individuals earning more than R 1.27 million, there will now be a cap as to how much of their retirement contributions are tax deductible.
- Contributions which employers make into retirement funds will now be seen as a fringe benefit and will be taxed in the hands of the member - this means that these contributions will be treated as if they were made by the member and will be included as part of the member's tax deductible contributions.

Any growth on the capital value of your units is currently tax free. No local dividend tax or tax on interest is charged to retirement annuity accounts. In addition, switches between unit trusts within your Fund will not trigger a capital gains tax event, neither will benefits that are paid to you on leaving the Fund.

Estate planning benefits & divorce

If you die while you are still a member of the Fund, the proceeds of your investment become available to your dependants and nominated beneficiary/beneficiaries. However, in terms of the Pension Funds Act of 1956, the Trustees are responsible for the fair and equitable distribution of the benefit among your dependants and nominated beneficiaries.

For this reason the Trustees will take account of your nominations, but will not be bound by them as they are required to consider the needs of your legally defined dependants at the time of your death. In order for the Trustees to have the most relevant information on which to base their decisions, it is important for you to update your Beneficiary Nomination Form regularly. If there are no beneficiaries, a lump sum may be paid to your estate.

In the event of the Fund being furnished with a valid divorce order in respect of a member's investment, the Trustees will comply with the terms of the order and make payments to the member's ex-spouse as required.

Insolvency protection benefit

Your retirement annuity is protected in terms of the Pension Funds Act of 1956 and cannot be attached by your creditors should you be declared insolvent.

* Taxable income refers to remuneration plus any other income e.g. salary + rental income. Remuneration refers to all amounts received by an employee from their employer by virtue of their employment relationship and includes salary, bonuses, commissions and fringe benefits.

INVESTMENTS & WITHDRAWALS

How to invest

- Transfer investments from existing, approved pension/provident funds and preservation pension/provident funds and retirement annuity funds.
- You can invest a lump sum, make regular payments on a monthly basis, or both:
 - Lump sum minimum investment: R10 000
 - Recurring debit order minimum: R500
 - Ad hoc: You may add to your investment at any time, subject to unit trust minimums and possible Fund limitations (see 'Structuring your portfolio').

You may stop your monthly contributions at any time. No penalties will apply and your capital will remain invested. You may also actively manage your portfolio even if you are no longer making contributions.

Switches

You may switch between unit trusts at any time but within the prescribed limits explained under 'Structuring your portfolio'. You are also free to determine the composition of your portfolio at any time but in accordance with the same requirements.

Early withdrawals

As this is a retirement savings vehicle, the value of your investment only becomes available at retirement. You may not access the proceeds of your investment prior to the age of 55 years, nor may it be ceded or pledged to secure a debt. This is in terms of revenue legislation and the registered rules of the Fund. The Trustees and the Administrator have no discretion over this. However, in the event that you can satisfy the Trustees that you are permanently incapable of carrying on your occupation due to infirmity of mind or body, you may retire prior to the age of 55, but the proceeds must still be used to purchase a life or living annuity within the parameters described in 'Why do I need to invest for my retirement?'.

In terms of section 14 of the Pension Funds Act of 1956, you may also transfer your membership of the Fund to any other registered and tax-approved South African retirement annuity fund of your choice.

Emigration

On proven emigration recognised by the South African Reserve Bank (SARB) you may be entitled to receive the full portfolio value as a cash payment, which will be subject to taxation.

FEES & CHARGES

These charges are used by Old Mutual to cover all management and administration costs as well as any fees payable to the adviser, if you have chosen to use one.

a) Initial fees

- No initial administration fee is charged on the product for lump sum and recurring investments of R500 or more. If an exception has been made to allow an investment below the investment minimum of R500, an initial administration fee of 2.30% will be charged.
- If you have used the services of a qualified financial adviser, you may negotiate an initial adviser fee of a maximum of 3.45% (incl. VAT).
- Reinvested distributions incur no initial charge.
- The Fund reserves the right to charge a fixed administration fee. This is currently zero. Should this fee change, members will be notified in writing.

b) Charges against the underlying unit trust funds

These fees are jointly reflected in the Total Expense Ratio (TER) and the Transaction Costs (TC) of a unit trust, disclosing the historical fees paid over a three-year period:

- An annual service fee is calculated on the market value of a unit trust's assets. It is deducted daily from each underlying unit trust's portfolio. This fee may include adviser fee payments.
- Further fees that may be deducted from the unit trust's portfolio are compulsory and bank charges, brokerage, securities transfer tax, other taxes and levies, custodian and trustee fees, and audit fees.

Please refer to the unit trust fund fact sheet for more details on the fee structure of each individual unit trust.

Annual adviser fee

Over and above the initial adviser fees payable to the adviser mentioned above, you may also negotiate an ongoing adviser fee up to a maximum of 1.15% per annum including VAT. If you establish such an agreement with your adviser, this fee will be deducted from your retirement annuity fund's value on a monthly basis and paid to the adviser by the Fund in terms of the registered rules of the Fund.

Note on transfers: No upfront adviser fee is payable on transfers in from other retirement annuities. However, as a member, should you wish to pay a percentage of the amount in respect of an advice fee you are required to state this in writing each year. In addition, you may agree to pay ongoing adviser fees on recurring contributions after the transfer.

RULES & RISKS

All risks associated with this investment are carried in full by you. Because the value of a unit trust investment fluctuates with the markets, and the potential for fluctuations based on currency movements exists, the value of this investment cannot be guaranteed. The value may drop below your original investment amount due to negative market performance. We recommend that this should not be your only source of retirement savings.

- Interest (where applicable Shari'ah Permissible Income) and dividends are automatically reinvested. This historical distribution information is available on the individual unit trust fact sheets at www.omut.co.za.
- You are investing in a retirement annuity fund and members are subject to the registered rules of the Fund. The Fund is subject to the Pension Funds Act of 1956 and the Income Tax Act of 1962.
- Ownership of the underlying assets vests in the Fund and not the member.
- The Fund reserves the right to restructure any members portfolio that is in breach of the legislation.

GOOD GOVERNANCE

The Trustees and the Principal Officer are responsible and accountable for the good governance of the Fund and aim to ensure that:

- The benefits owing to members are delivered
- The administrative process is transparent and the associated costs are transparent and quantifiable
- The Fund is administered in accordance with various regulatory frameworks, including the prudent management of Fund assets.

Contact details:

Old Mutual Unit Trust Managers (RF) (Pty) Ltd (Sponsor)

(Registration no. 65/08471/07)

Mutualpark, Jan Smuts Drive, Pinelands 7405, South Africa, PO Box 207, Cape Town 8000, South Africa

Telephone no.: +27 (0)21 503 1770 Helpline: 0860 234 234 Fax no.: +27 (0)21 509 7100 Internet address: www.omut.co.za Email: retire@oldmutual.com

Complaints: Write to our Client Services Manager at the above address or call 0860 234 234. Compliance Department: +27 (0)21 503 1770

Old Mutual Investment Administrators (Pty) Ltd

(Registration no. 1988/003478/07)

Mutualpark, Jan Smuts Drive, Pinelands 7405, South Africa, PO Box 5408, Cape Town 8000, South Africa

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Professional indemnity cover and fidelity insurance cover are in place.

Old Mutual Investment Administrators (Pty) Ltd is a third party administration and service provider to Old Mutual Unit Trust Managers (RF) (Pty) Ltd and is a licensed financial services provider.

Old Mutual Unit Trusts Retirement Annuity Fund

(FSB Registration no. 12/8/29715)

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SARS Approval Number: 18/20/4/34515

Principal Officer: Mr JP Malan, **Trustees:** Mrs EM Gamble (Chairperson)*, Ms KJ MacKenzie*, Mr BM Gouws, Ms L Williams, Ms F Samodien

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We aim to treat our customers fairly by giving you the information you need in as simple a way as possible, to enable you to make informed decisions about your investments. We believe in the value of sound advice and so recommend that you consult a financial planner before buying or selling unit trusts. You may, however, buy and sell without the help of a financial planner. If you do use a planner, we remind you that they are entitled to certain negotiable planner fees or commissions. You should ideally see unit trusts as a medium- to long-term investment. The fluctuations of particular investment strategies affect how a fund performs. Your fund value may go up or down. Therefore, we cannot guarantee the investment capital or return of your investment. How a fund has performed in the past does not necessarily indicate how it will perform in the future. The fees and costs that we charge for managing your investment are provided in the relevant fund's Minimum Disclosure Document (MDD) or Table of fees and charges, both available on our public website, or from our contact centre. Our cut-off time for client instructions (e.g. buying and selling) is at 15:00 each working day for all our funds, except the Money Market Funds, the price of which is set at 13:00. These are also the times we value our funds to determine the daily ruling price (other than at month-end when we value the Old Mutual Top 40 Fund and the Old Mutual Multi-Managers Equity Funds at 17:00). Daily prices are available on the OMUT public website and in the media. Unit trusts are traded at ruling prices, may borrow to fund client disinvestments and may engage in script lending. The daily price is based on the current market value of the fund's assets plus income minus expenses (NAV of the portfolio) divided by the number of units in issue. Old Mutual Unit Trust Managers (RF) (Pty) Ltd (OMUT) is a registered manager in terms of the Collective Investment Schemes Control Act 45 of 2002. Old Mutual is a member of the Association for Savings and Investment South Africa (ASISA). OMUT has the right to close the portfolio to new investors in order to manage it more efficiently in accordance with its mandate.