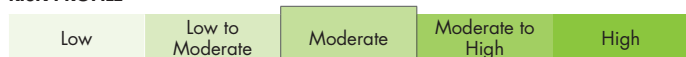


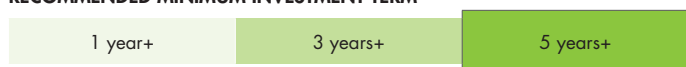
OLD MUTUAL BALANCED FUND

FUND INFORMATION

RISK PROFILE



RECOMMENDED MINIMUM INVESTMENT TERM



FUND OBJECTIVE

This fund aims to achieve long-term inflation-beating growth. The fund has a growth asset bias and will invest more heavily in shares. The portfolio manager actively allocates to other asset classes to take advantage of changing market conditions and to manage the fund's volatility.

WHO IS THIS FUND FOR?

This fund is suitable for investors wanting moderate to high long-term growth, with less volatility in the short term than pure equity. It is suitable as a stand-alone retirement investment.

INVESTMENT MANDATE

The fund is exposed to all sectors of the market (shares, bonds and property) and may gain exposure to foreign assets up to a maximum of 30% of its portfolio (with an additional 10% for African ex-SA investments). Derivatives may be used for risk management purposes.

REGULATION 28 COMPLIANCE

The fund complies with retirement fund legislation. It is therefore suitable as a stand-alone fund in retirement products where Regulation 28 compliance is specifically required.

| | | | | |
|--------------------------------------|---|-----------------|--------------|----------------|
| BENCHMARK: | CPI | | | |
| PERFORMANCE TARGET: | CPI + 4% to 5% p.a. (net of fees) | | | |
| | Performance is targeted over the recommended minimum investment term and is not guaranteed. | | | |
| ASISA CATEGORY: | South African – Multi-Asset – High Equity | | | |
| FUND MANAGER(S): | Graham Tucker & Warren van der Westhuizen (Old Mutual Investment Group – MacroSolutions) | | | |
| LAUNCH DATE: | 01/03/1994 | | | |
| SIZE OF FUND: | R18.3bn | | | |
| DISTRIBUTIONS: (Half-yearly)* | | | | |
| Date | Dividend | Interest | Total | Total % |
| 31/12/2017 | 5.42c | 10.22c | 15.64c | 0.97% |
| 30/06/2017 | 5.52c | 9.62c | 15.14c | 1.01% |
| * Class A fund distributions | | | | |

FUND COMPOSITION

| ASSET & PERCENTAGE ALLOCATION | |
|-------------------------------|-------|
| SA Equities | 43.0% |
| International Equities | 23.8% |
| Nominal Bonds | 13.2% |
| SA Cash | 9.3% |
| SA Property | 6.6% |
| Commodities | 1.8% |
| Preference Shares | 0.9% |
| Africa Property | 0.8% |
| International Cash | 0.6% |

FUND PERFORMANCE as at 30/04/2018

| | % PERFORMANCE (ANNUALISED) | | | | | |
|------------------------------|----------------------------|------|------|-------|-------|------------------------------|
| | 1-Yr | 3-Yr | 5-Yr | 7-Yr | 10-Yr | Since Inception ¹ |
| Fund (Class R) | 7.3% | 4.6% | 9.5% | 10.6% | 9.1% | 12.8% |
| Fund (Class A) ² | 7.0% | 4.3% | 8.8% | 9.8% | 8.5% | - |
| Fund (Class B1) ³ | 7.4% | 4.7% | 9.3% | - | - | - |
| Benchmark* | 3.8% | 5.4% | 5.3% | 5.5% | 5.7% | 6.4% |

* The CPI figures are lagged by one month as the number was calculated before this month's inflation rate was released.

¹ Performance since inception of the fund.

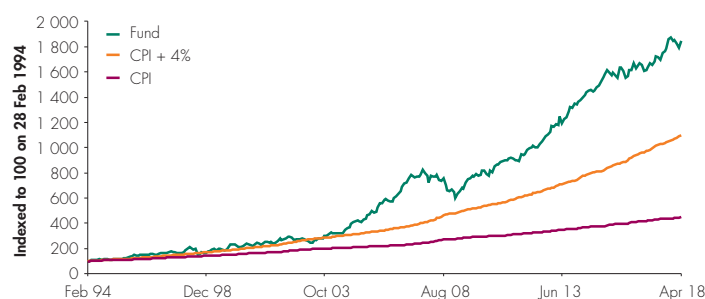
² Inception: 30 June 2007.

³ Inception: 31 October 2012. Class B1 Fund is only available through investment platforms such as Old Mutual Wealth.

Performance measurements over periods shorter than the recommended investment term may not be appropriate. Past performance is no indication of future performance. Fund returns are net of fees and measured against the benchmark.

| Rolling 12-Month Return | Highest | Average | Lowest |
|-------------------------|---------|---------|--------|
| Fund (Since Inception) | 45.5% | 13.4% | -23.2% |

Performance Since Inception

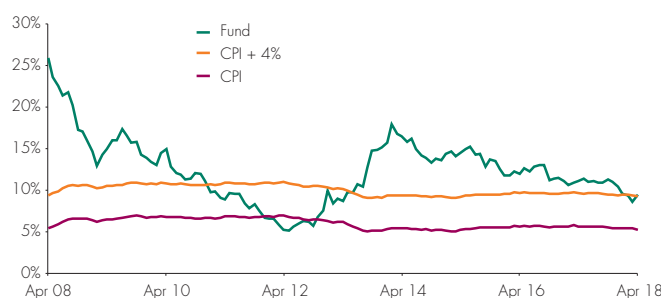


Past performance is no indication of future performance.

Risk Statistics (Since Inception)

| | |
|---------------------------|--------|
| Maximum Drawdown | -24.0% |
| Months to Recover | 40 |
| % Positive Months | 65.5% |
| Annual Standard Deviation | 12.4% |

5-Year Annualised Rolling Returns (Fund vs Benchmark/Performance Target)



PRINCIPAL HOLDINGS as at 31/03/2018

| HOLDING | % OF FUND |
|----------------------------|-----------|
| Naspers Ltd | 3.9% |
| Old Mutual plc | 3.1% |
| British American Tobacco | 3.0% |
| Barclays Africa Group Ltd | 2.8% |
| Sasol Ltd | 2.6% |
| Standard Bank Group Ltd | 2.1% |
| MTN Group Ltd | 2.0% |
| Rengro Ltd | 2.0% |
| Glencore Plc | 1.5% |
| Growthpoint Properties Ltd | 1.4% |

Funds are also available via Old Mutual Wealth and MAX Investments.

Helpline 0860 234 234 Fax +27 21 509 7100 Internet www.omut.co.za Email unittrusts@oldmutual.com



OLD MUTUAL BALANCED FUND

FUND MANAGER INFORMATION



GRAHAM TUCKER
PORTFOLIO MANAGER

- BSc Actuarial Science (Hons), CFA
- 15 years of investment experience



WARREN VAN DER WESTHUIZEN
PORTFOLIO MANAGER

- BCom (Hons), CFA
- 15 years of investment experience

FUND COMMENTARY as at 30/04/2018

Equity markets globally managed to end the month higher, supported by the synchronised recovery in global growth. Expectations are for the US Federal Reserve (Fed) to gradually raise interest rates into this better growth phase. However, the rise in the oil price in recent months has raised concerns that US inflation could overshoot the 2% target, thereby forcing a faster pace of rate increases. US 10-year Treasuries moved higher, breaching 3% for the first time in more than four years. Coming alongside fears about a trade war between the US and China, peaking US profits and US dollar strength, this has resulted in a continuation of the volatility that has reasserted itself in 2018.

South African assets have benefited from the Ramaphosa effect in recent months. This is now being reflected in stronger consumer and business confidence, with consumer confidence hitting an all-time high in the first quarter of 2018. However, global concerns led to the rand, the strength of which was arguably overdone in the short term, depreciating against a broad range of currencies during the month. This helped boost the

returns from global assets and drive the local equity market higher, with resources and several rand-hedge names leading the way. The local bond market has performed well in recent years, but took a breather during the month, on the back of the weaker rand and US Treasuries. The property market moved sharply higher in April, but this was driven by the bounce in the share prices of the Resilient stable of companies, off recent lows.

While the absolute level of returns remains subdued over the medium term, driven primarily by lower growth asset returns, the fund had achieved its inflation target. Also, the relative performance delivered by the fund has been competitive over meaningful periods, starting at one year and beyond.

One of our core positions of global equity over global fixed income assets remains unchanged. Global growth remains strong and synchronised. We recognise that the world is moving later in the investment cycle and this brings with it increased levels of volatility. Looking

through this uncertainty, we believe that the improving cycle should continue over the medium term and this period in the cycle has historically been positive for growth assets. This view supports our preference for global equity, but is negative for global fixed income assets, as central banks are normalising policy rates from very low levels.

South Africa has not been spared this volatility. This year has seen an increase in the volatility of local growth assets and we view this as an opportunity to purchase assets that will benefit from our cyclically more positive view on South Africa. Many local-facing assets have rallied post December and pullbacks in prices have allowed us to continue to selectively increase exposure to them.

Overall, the portfolio remains invested in growth assets (equities and property), and is tilted towards an improving South African outlook, through a reduced offshore allocation and increased exposure to local economy beneficiaries.

Source: Old Mutual Investment Group as at 30/04/2018

OTHER INVESTMENT CONSIDERATIONS

MINIMUM INVESTMENTS:

- Monthly: R500
- Lump sum: R10 000
- Ad hoc: R500

INITIAL CHARGES (Incl. VAT)*:

There is no initial administration charge for investment transactions of R500 and above. Initial adviser fee will be between 0% and 3.45%.

Investment transactions below the R500 fund minimum incur a 2.30% administration charge.

* Please note: Initial charges do not apply to the Class B funds.

ONGOING

| | Class A | Class B1* | Class R |
|---------------------------------|---------|-----------|---------|
| Annual service fees (excl. VAT) | 1.30% | 0.95% | 1.00% |

* Please note: The Class B1 Fund is only available through investment platforms such as Old Mutual Wealth. The fee is accrued daily and paid to the management company on a monthly basis. Other charges incurred by the fund, and deducted from its portfolio, are included in the TER. These include the fees and costs relating to underlying global asset class exposures, which range between 0.20% and 0.50% as the fee for equity exposures is typically higher than the fee for fixed income or money market exposures. Old Mutual Balanced Fund A3 may pay 0.50% (excl. VAT) of its annual service fee as an ongoing adviser fee. A portion of Old Mutual Unit Trusts' annual service fees may be paid to administration platforms.

TAX REFERENCE NUMBER: 9440/007/60/8

ISIN CODES:

| | |
|----------|--------------|
| Class A | ZAE000097424 |
| Class B1 | ZAE000171096 |
| Class R | ZAE000020780 |

| Total Expenses (Incl. Annual Service Fee) (31/12/2017) | 36 Months | | | 12 Months | | |
|--|-----------|-----------|---------|-----------|-----------|---------|
| | Class A | Class B1* | Class R | Class A | Class B1* | Class R |
| Total Expense Ratio (TER) Incl. VAT | 1.64% | 1.25% | 1.30% | 1.64% | 1.24% | 1.29% |
| Performance Fee (included in TER) | 0.04% | 0.04% | - | - | - | - |
| Transaction Cost (TC) | 0.11% | 0.11% | 0.11% | 0.09% | 0.09% | 0.09% |
| Total Investment Charge | 1.75% | 1.36% | 1.41% | 1.73% | 1.33% | 1.38% |

* Please note: The Class B1 Fund is only available through investment platforms such as Old Mutual Wealth.

The Class A Fund and Class B1 Fund ceased charging performance-related service fees with effect from 1 January 2015. The 36-month TER includes a portion of performance fees earned during 2015 and 2016, which will be included in the calculation of the class's TER in 2017.

TER is a historic measure of the impact the deduction of management and operating costs has on a fund's value. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER, which includes the annual service fee, may not necessarily be an accurate indication of future TERs. Transaction Cost (TC) is a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

Funds are also available via Old Mutual Wealth and MAX Investments.

Helpline 0860 234 234 Fax +27 21 509 7100 Internet www.omut.co.za Email unittrusts@oldmutual.com



We aim to treat our clients fairly by giving you the information you need in as simple a way as possible, to enable you to make informed decisions about your investments.

- We believe in the value of sound advice and so recommend that you consult a financial planner before buying or selling unit trusts. You may, however, buy and sell without the help of a financial planner. If you do use a planner, we remind you that they are entitled to certain negotiable planner fees or commissions.
- You should ideally see unit trusts as a medium- to long-term investment. The fluctuations of particular investment strategies affect how a fund performs. Your fund value may go up or down. Therefore, we cannot guarantee the investment capital or return of your investment. How a fund has performed in the past does not necessarily indicate how it will perform in the future.
- The fund fees and costs that we charge for managing your investment are disclosed in this Minimum Disclosure Document (MDD) and in the table of fees and charges, both of which are available on our public website or from our contact centre.
- Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained, free of charge, from Old Mutual Unit Trust Managers (RF) (Pty) Ltd, from our public website at www.omut.co.za or our contact centre on 0860 234 234.
- Our cut-off time for client instructions (e.g. buying and selling) is at 15:00 each working day for all our funds, except the Money Market Funds, the price of which is set at 13:00. These are also the times we value our funds to determine the daily ruling price (other than at month-end when we value the Old Mutual Index Funds and Old Mutual Multi-Managers Fund of Funds range at 17:00 close). Daily prices are available on the public website and in the media.
- Unit trusts are traded at ruling prices, may borrow to fund client disinvestments and may engage in scrip lending. The daily ruling price is based on the current market value of the fund's assets plus income minus expenses (NAV of the portfolio) divided by the number of units on issue.
- This fund holds assets in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macroeconomic situations, foreign exchange, tax, settlement, and the availability of information.
- The Net Asset Value to Net Asset Value figures are used for the performance calculations. The performance quoted is for a lump sum investment. The performance calculation includes income distributions prior to the deduction of taxes and distributions are reinvested on the ex-dividend date. Performances may differ as a result of actual initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. Annualised returns are the weighted average compound growth rates over the performance period measured. Performances are in ZAR and as at 30 April 2018. Sources: Morningstar and Old Mutual Investment Group (FSP no. 604).

Old Mutual Unit Trust Managers (RF) (Pty) Ltd, registration number 1965 008 47107, is a registered manager in terms of the Collective Investment Schemes Control Act 45 of 2002. Old Mutual is a member of the Association for Savings and Investment South Africa (ASISA). Old Mutual Unit Trust Managers has the right to close the portfolio to new investors in order to manage it more efficiently in accordance with its mandate.

Trustee: Standard Bank, PO Box 54, Cape Town 8000. Tel: +27 21 401 2002, Fax: +27 21 401 3887.

Issued: May 2018