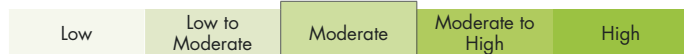


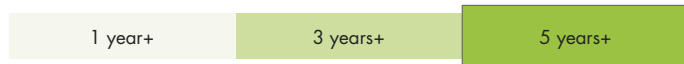
OLD MUTUAL BALANCED FUND

FUND INFORMATION

RISK PROFILE



RECOMMENDED MINIMUM INVESTMENT TERM



FUND OBJECTIVE

This fund aims to achieve long-term inflation-beating growth. The fund has a growth asset bias and will invest more heavily in shares. The portfolio manager actively allocates to other asset classes to take advantage of changing market conditions and to manage the fund's volatility.

WHO IS THIS FUND FOR?

This fund is suitable for investors wanting moderate to high long-term growth, with less volatility in the short term than pure equity. It is suitable as a stand-alone retirement investment.

INVESTMENT MANDATE

The fund is exposed to all sectors of the market (shares, bonds and property) and may gain exposure to foreign assets up to a maximum of 30% of its portfolio (with an additional 10% for African ex-SA investments). Derivatives may be used for efficient portfolio management purposes.

REGULATION 28 COMPLIANCE

The fund complies with retirement fund legislation. It is therefore suitable as a stand-alone fund in retirement products where Regulation 28 compliance is specifically required.

BENCHMARK:	CPI			
PERFORMANCE TARGET:	CPI + 4% to 5% p.a. (net of fees)			
	Performance is targeted over the recommended minimum investment term and is not guaranteed.			
ASISA CATEGORY:	South African – Multi-Asset – High Equity			
FUND MANAGER(S):	Graham Tucker & Warren van der Westhuizen (Old Mutual Investment Group – MacroSolutions)			
LAUNCH DATE:	01/03/1994			
SIZE OF FUND:	R18.3bn			
DISTRIBUTIONS: (Half-yearly)*				
Date	Dividend	Interest	Total	Total %
30/06/2018	7.04c	11.61c	18.65c	1.17%
31/12/2017	5.42c	10.22c	15.64c	0.97%
* Class A fund distributions				

FUND COMPOSITION

ASSET & PERCENTAGE ALLOCATION	
SA Equities	42.4%
International Equities	25.4%
Nominal Bonds	16.6%
SA Cash	6.5%
SA Property	5.9%
International Cash	1.5%
Preference Shares	1.0%
Commodities	0.7%

FUND PERFORMANCE as at 31/07/2018

	% PERFORMANCE (ANNUALISED)					
	1-Yr	3-Yr	5-Yr	7-Yr	10-Yr	Since Inception ¹
Fund (Class R)	6.1%	5.1%	8.6%	10.8%	9.7%	12.7%
Fund (Class A) ²	5.7%	4.7%	8.0%	10.1%	9.0%	-
Fund (Class B1) ³	6.1%	5.2%	8.5%	-	-	-
Benchmark*	4.6%	5.3%	5.5%	5.5%	5.5%	6.4%

* The CPI figures are lagged by one month as the number was calculated before this month's inflation rate was released.

¹ Performance since inception of the fund.

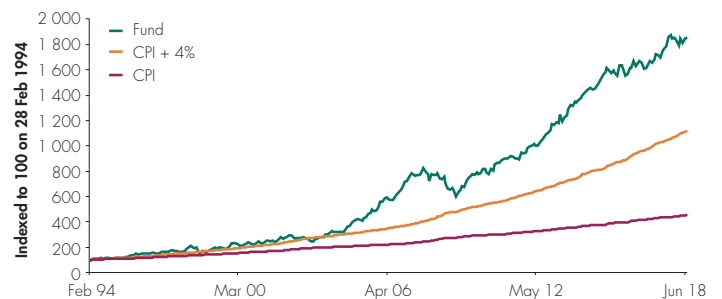
² Inception: 30 June 2007.

³ Inception: 31 October 2012. Class B1 Fund is only available through investment platforms such as Old Mutual Wealth.

Performance measurements over periods shorter than the recommended investment term may not be appropriate. Past performance is no indication of future performance. Fund returns are net of fees and measured against the benchmark.

Rolling 12-Month Return	Highest	Average	Lowest
Fund (Since Inception)	45.5%	13.3%	-23.2%

Performance Since Inception

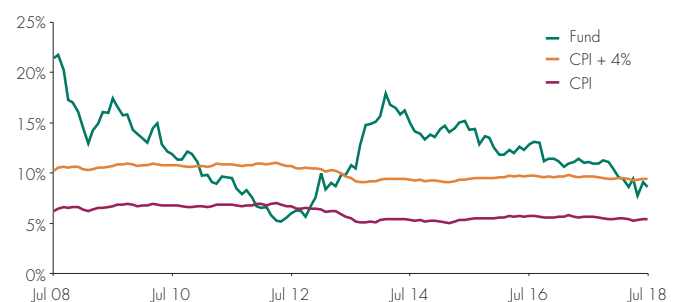


Past performance is no indication of future performance.

Risk Statistics (Since Inception)

Maximum Drawdown	-24.0%
Months to Recover	40
% Positive Months	65.5%
Annual Standard Deviation	12.3%

5-Year Annualised Rolling Returns (Fund vs Benchmark/Performance Target)



PRINCIPAL HOLDINGS as at 30/06/2018

HOLDING	% OF FUND
R2032 8.25% 31/01/2032	5.3%
Naspers Ltd	4.2%
R186 10.5% 21/12/2026	3.3%
Sasol Ltd	3.2%
R2035 8.875% 28/02/2035	3.1%
British American Tobacco	2.5%
Old Mutual Ltd	2.0%
Glencore Plc	2.0%
Standard Bank Group Ltd	1.9%
Barclays Africa Group Ltd	1.8%

Funds are also available via Old Mutual Wealth and MAX Investments.

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OLD MUTUAL BALANCED FUND

FUND MANAGER INFORMATION



GRAHAM TUCKER
PORTFOLIO MANAGER

- BSc Actuarial Science (Hons), CFA
- 18 years of investment experience



WARREN VAN DER WESTHUIZEN
PORTFOLIO MANAGER

- BCom (Hons), CFA
- 18 years of investment experience

FUND COMMENTARY as at 31/07/2018

July was a strong month for global equities in US dollar terms, as economic data improved and the second quarter earnings results season generally exceeded expectations. Active trade rhetoric, primarily between the US and China, weighed on sentiment. In particular, Chinese equity prices were negatively impacted as concerns around Chinese growth came under the spotlight. Despite China injecting further stimulus to shore up growth, these concerns were further felt in commodity prices, with many of the metals experiencing a high single-digit percentage fall during the month.

President Ramaphosa delivered positive news on one of his key initiatives as Saudi Arabia, the United Arab Emirates (UAE) and China all committed to invest in South Africa. This development helped support the rand, which, despite the fall in commodity prices, proved to be one of the strongest currencies globally during July. This strength more than offset the gains from global equities and contributed to the underperformance of many a global name listed on the JSE. Despite this, the local equity market, as measured by the FTSE/JSE Capped Shareholder Weighted Index, ended the month

higher, driven by financials. Local bond yields fell during the month, resulting in good returns for bond holders.

The fund continues to deliver competitive returns in what has been a challenging environment for markets and investors. The lower absolute returns over the past five years, while still ahead of inflation, are obviously disappointing. The stronger rand in recent years has negatively impacted investment returns from abroad, and also from the local equity market, which has a significant global component.

The poor performance of our local equity market has seen some value return to the table. While still not cheap, it does appear more attractively valued than at any point in recent years. Importantly, we believe that stock selection will play a greater role from here on as the global and local cycles evolve. While global growth remains strong, we are seeing indications of growth starting to peak and believe central banks will continue to gradually raise short-term interest rates or pull back on extraordinary monetary policy easing. We believe the local cycle still has the ability to improve

and expect growth to pick up somewhat from the low levels experienced recently.

As such, we place additional emphasis on the valuations of the assets that we hold on behalf of our clients. Globally, this means that European equity is preferred, particularly versus global government bonds. We continue to see scope for these global bond yields to move higher, resulting in negative returns. Locally, however, we believe South African bonds offer investors attractive yields, especially as the South African Reserve Bank remains concerned about an inflation uptick.

While returns of late have been low, this is not unusual after a bull market such as the one we have seen following the global financial crisis. We are finding value in various assets and have been, and intend to continue, using the recent volatility as opportunities to accumulate good assets at attractive prices for our clients. While these positions may not pay off in the very near term, we believe that clients will be rewarded for taking a longer-term view.

Source: Old Mutual Investment Group as at 31/07/2018

OTHER INVESTMENT CONSIDERATIONS

MINIMUM INVESTMENTS:

- Monthly: R500
- Lump sum: R10 000
- Ad hoc: R500

INITIAL CHARGES (Incl. VAT)*:

There is no initial administration charge for investment transactions of R500 and above. Initial adviser fee will be between 0% and 3.45%.

Investment transactions below the R500 fund minimum incur a 2.30% administration charge.

* Please note: Initial charges do not apply to the Class B funds.

ONGOING

	Class A	Class B1*	Class R
Annual service fees (excl. VAT)	1.30%	0.95%	1.00%

* Please note: The Class B1 Fund is only available through investment platforms such as Old Mutual Wealth. The fee is accrued daily and paid to the management company on a monthly basis. Other charges incurred by the fund, and deducted from its portfolio, are included in the TER. These include the fees and costs relating to underlying global asset class exposures, which range between 0.20% and 0.50% as the fee for equity exposures is typically higher than the fee for fixed income or money market exposures. Old Mutual Balanced Fund A3 may pay 0.50% (excl. VAT) of its annual service fee as an ongoing adviser fee. A portion of Old Mutual Unit Trusts' annual service fees may be paid to administration platforms.

TAX REFERENCE NUMBER: 9440/007/60/8

ISIN CODES:	Class A	Class B1	Class R
	ZAE000097424	ZAE000171096	ZAE000020780

Total Expenses (Incl. Annual Service Fee) (31/03/2018)	36 Months			12 Months		
	Class A	Class B1*	Class R	Class A	Class B1*	Class R
Total Expense Ratio (TER) Incl. VAT	1.64%	1.24%	1.30%	1.64%	1.24%	1.30%
Transaction Cost (TC)	0.12%	0.12%	0.12%	0.10%	0.10%	0.10%
Total Investment Charge	1.76%	1.36%	1.42%	1.74%	1.34%	1.40%

* Please note: The Class B1 Fund is only available through investment platforms such as Old Mutual Wealth.

TER is a historic measure of the impact the deduction of management and operating costs has on a fund's value. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER, which includes the annual service fee, may not necessarily be an accurate indication of future TERs. Transaction Cost (TC) is a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, the investment decisions of the investment manager and the TER.

Funds are also available via Old Mutual Wealth and MAX Investments.

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We aim to treat our clients fairly by giving you the information you need in as simple a way as possible, to enable you to make informed decisions about your investments.

- We believe in the value of sound advice and so recommend that you consult a financial planner before buying or selling unit trusts. You may, however, buy and sell without the help of a financial planner. If you do use a planner, we remind you that they are entitled to certain negotiable planner fees or commissions.
- You should ideally see unit trusts as a medium- to long-term investment. The fluctuations of particular investment strategies affect how a fund performs. Your fund value may go up or down. Therefore, we cannot guarantee the investment capital or return of your investment. How a fund has performed in the past does not necessarily indicate how it will perform in the future.
- The fund fees and costs that we charge for managing your investment are disclosed in this Minimum Disclosure Document (MDD) and in the table of fees and charges, both of which are available on our public website or from our contact centre.
- Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained, free of charge, from Old Mutual Unit Trust Managers (RF) (Pty) Ltd, from our public website at www.omut.co.za or our contact centre on 0860 234 234.
- Our cut-off time for client instructions (e.g. buying and selling) is at 15:00 each working day for all our funds, except the Money Market Funds, the price of which is set at 13:00. These are also the times we value our funds to determine the daily ruling price (other than at month-end when we value the Old Mutual Index Funds and Old Mutual Multi-Managers Fund of Funds range at 17:00 close). Daily prices are available on the public website and in the media.
- Unit trusts are traded at ruling prices, may borrow to fund client disinvestments and may engage in scrip lending. The daily ruling price is based on the current market value of the fund's assets plus income minus expenses (NAV of the portfolio) divided by the number of units on issue.
- This fund holds assets in foreign countries and therefore it may have risks regarding liquidity, the repatriation of funds, political and macroeconomic situations, foreign exchange, tax, settlement, and the availability of information.
- The Net Asset Value to Net Asset Value figures are used for the performance calculations. The performance quoted is for a lump sum investment. The performance calculation includes income distributions prior to the deduction of taxes and distributions are reinvested on the ex-dividend date. Performances may differ as a result of actual initial fees, the actual investment date, the date of reinvestment and dividend withholding tax. Annualised returns are the weighted average compound growth rates over the performance period measured. Performances are in ZAR and as at 31 July 2018. Sources: Morningstar and Old Mutual Investment Group (FSP no. 604).

Old Mutual Unit Trust Managers (RF) (Pty) Ltd, registration number 1965 008 47107, is a registered manager in terms of the Collective Investment Schemes Control Act 45 of 2002. Old Mutual is a member of the Association for Savings and Investment South Africa (ASISA). Old Mutual Unit Trust Managers has the right to close the portfolio to new investors in order to manage it more efficiently in accordance with its mandate.

Trustee: Standard Bank, PO Box 54, Cape Town 8000. Tel: +27 21 401 2002, Fax: +27 21 401 3887.

Issued: August 2018