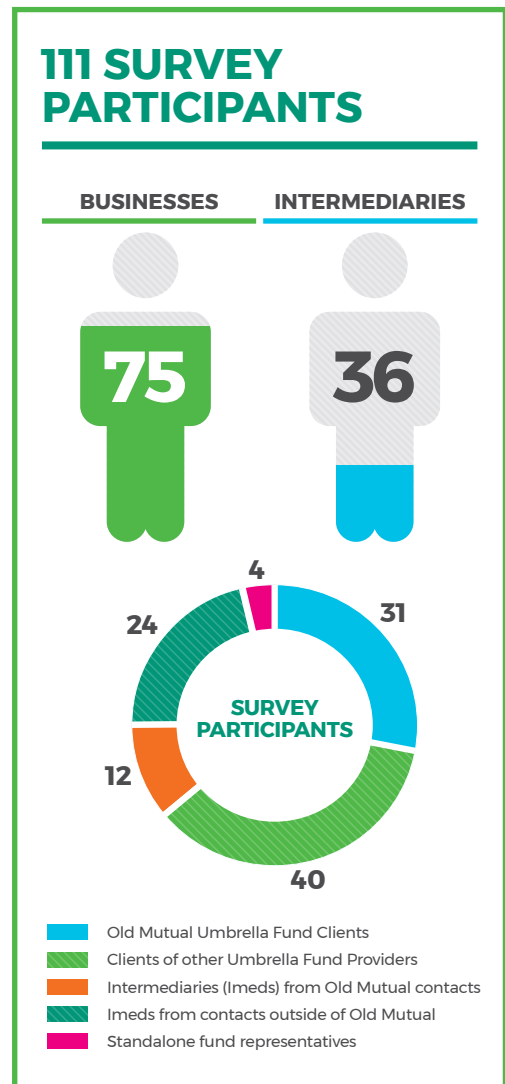




RETIREMENT SAVINGS COST (RSC) DISCLOSURE

OLD MUTUAL SURVEY | OCTOBER 2018



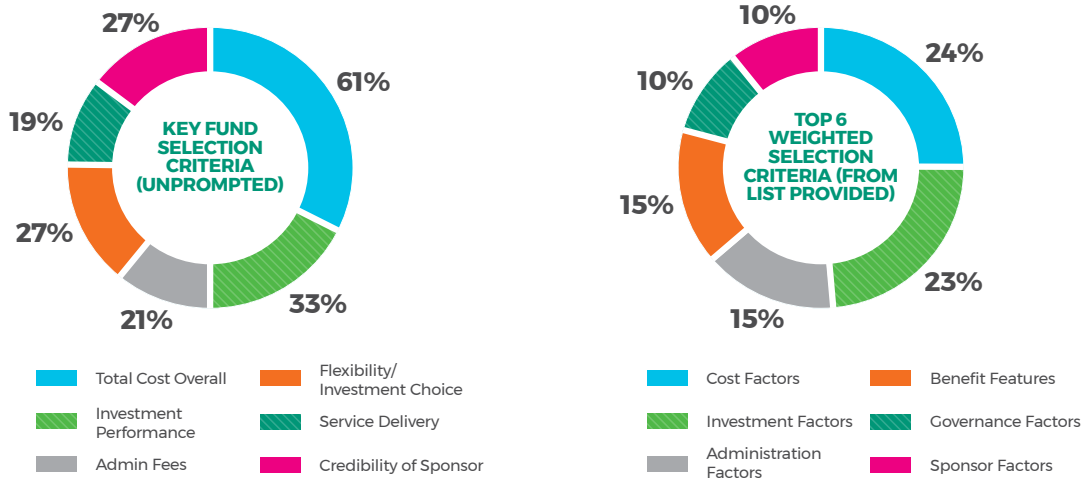
CORPORATE

DO GREAT THINGS EVERY DAY

SUMMARY OF KEY FINDINGS

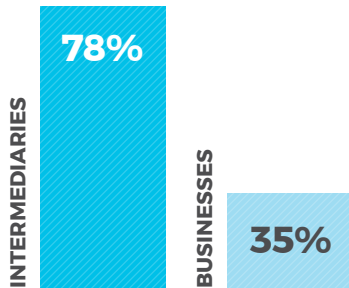
1. HOW ARE UMBRELLA FUNDS CURRENTLY BEING COMPARED AND CHOSEN

6 Main fund selection criteria

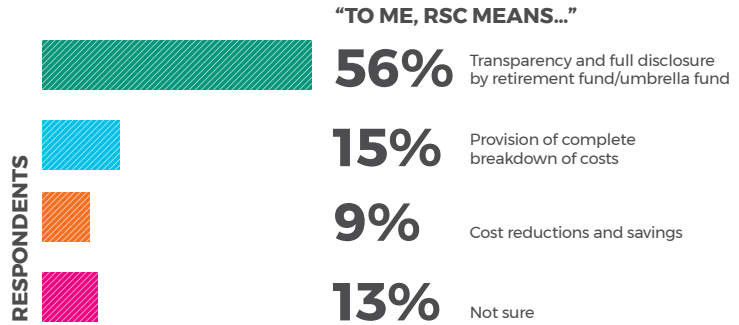


2. AWARENESS AND UNDERSTANDING OF RSC

Awareness of RSC being implemented in 2019

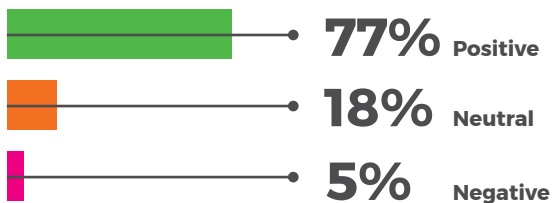


Understanding of RSC



3. REACTIONS TO RSC

On being provided with an industry explanation of RSC, respondents reacted as follows:



Additional information requests

Asked if they would like to see additional information, respondents asked for more focus on related benefits, with top three requests being:

1. Net investment returns (20%)
2. Risk benefit details (13%)
3. Investment options and returns of those various options (11%)