



APERTURE

INSIGHTFUL AND RELEVANT RESEARCH UPDATES

Uber Technologies Inc. Q4 2025 Results

Share Price	US\$ 71.06
Date	12 February 2026

RESULTS SUMMARY

Uber reported a mix set of results for the fourth quarter of 2025. Gross Bookings and revenue exceeded expectations, however continued investment in growth weighed on margin expansion and resulted in adjusted EPS coming in below consensus.

Gross Bookings grew 22.5% y-o-y, further accelerating from the third quarter and marking the strongest growth since the post-COVID rebound in 2022. Growth was led primarily by the Delivery segment, which increased 26%, while stronger-than-expected US performance, supported by improved pricing, contributed to the upside surprise.

Adjusted EBITDA of US\$2.5bn was ahead of expectations, rising 35% y-o-y. The adjusted EBITDA to Gross Bookings margin came in at 4.6%, slightly below the 4.7% expected by the market, but an improvement on the prior year's 4.2%. Non-GAAP EPS of US\$0.71 increased 27% y-o-y, though this was below expectations of US\$0.76.

OUR LONG-TERM INVESTMENT VIEW

- Uber is the largest ride-hailing provider globally, operating in 70 countries and more than 15 000 cities, with 75% market share within the US. Its scale has been built on strong network effects between their drivers and customers/riders.
- Growth comes from adding new users and increasing how often they use Uber's services. Product improvements and sharper pricing across both mobility and delivery have supported this. Customers who use both services spend 3.4 times more, making cross-selling a key growth driver. Given that only about 20% of users currently use both platforms, there is significant room for expansion.
- Uber became profitable for the first time in 2023 as revenue growth led to efficient scale. With a capital-light business model, annual free cash flow has risen to close to US\$10bn and return on invested capital has exceeded 25% by the third year of profitability. We expect continued margin expansion, which should enable EPS to outpace revenue growth.
- Autonomous Vehicles (AVs) offer both opportunity and risk. Robotaxi operators could either partner with Uber or build their own apps. We believe large-scale AV deployment favours partnering with Uber. Uber has the largest network of customers globally and a partnership would be a simple plug and play. More importantly, high utilisation rates are required for AV economics to work, and Uber's rich data that helps predict where and when trips are needed, can enable this.

UNPACKING THE Q4 2025 RESULTS

High-level numbers

- **Revenue** increased 20% y-o-y to US\$14.4bn, supported by a 26% rise in Gross Bookings. Trips increased 22%, monthly active platform customers (MAPCs) grew 18% and monthly trips per MAPC rose 3%.
- **Adjusted EBITDA margin** increased by 40bps y-o-y to 4.6% of Gross Bookings, driven by scale benefits and lower customer acquisition costs. Operating income more than doubled due to once off legal and regulatory expenses in the prior year.
- **Freight:** Gross Bookings and revenue were US\$1.3bn, flat y-o-y. The segment remains small and broke even during the quarter.
- **Autonomous vehicles:** AVs remain central to both the bull and bear cases for Uber. Management released their opinion as to what they perceive as the greatest concerns by the market in their earnings release. Our key takeaway is that utilization of an AV fleet remains pivotal to any AV operator. Here Uber

- **Adjusted EPS** was US\$0.71, increasing 27% YoY. GAAP EPS was significantly lower at US\$0.14 due to movements in Uber's equity investments unrealised movements during the quarter.
- **Free cash flow** generation continued to improve, increasing 65% for the quarter. Cash flow for the year was slightly under US\$10bn, an increase of 42% compared to the prior year.
- As of 31 December 2025, Uber held US\$7.6bn in cash and short-term investments and US\$12bn in debt, resulting in net debt of US\$2.8bn. The balance sheet remains robust with net debt to EBITDA below 1x.

Key segment performance

- **Mobility:** Gross Bookings rose 20% y-o-y to US\$27.4bn, with revenue up slightly below at 19%. Growth was supported by the segment's continued strength in member and trip growth as well as improving pricing trends seen in the United States. Adjusted EBITDA was US\$2.2bn, up 25% with an 8.1% margin to Gross Bookings, up from 7.8% in the prior year.
- **Delivery:** Gross Bookings increased 26% y-o-y to US\$25.4bn, with revenue rising faster at 30%. Management continues to invest heavily in expanding the Grocery and Retail (G&R) offering as well as adding members to the Uberone membership, now at 46m and contributing 2/3rds of Delivery Bookings. Adjusted EBITDA was US\$1bn, up 40% compared to the prior year with a 4% margin to Gross Bookings, up from 3.6% in the prior year.

are having solid results, their partnerships with Waymo in Austin and Atlanta are showing 30% higher utilization and 25% faster ETAs on trips compared to areas such as San Francisco where Waymo operate their own vehicles. A study from the area shows demand is highly variable and the hybrid model that Uber deploys, which includes AVs and human drivers, is the best way to ensure customer satisfaction as well as maximising utilisation of the AV fleet.

Looking ahead

Management expect momentum to continue into the first quarter, guiding to Gross Bookings of US\$52bn - US\$53.5bn, representing y-o-y growth of 17% - 21%.

Adjusted EBITDA is forecast at US\$2.37bn - US\$2.47bn, up 25% - 30% y-o-y. The midpoint implies an EBITDA to Gross Booking margin of 4.6%. While margins are still expanding y-o-y, the pace is slower than market expectations due to continued investment in lower-priced offerings, promotions on delivery and membership initiatives.

Uber continues to demonstrate solid growth across its core businesses, including in mature US mobility markets. We expect ongoing margin expansion to support high-teens earnings growth in the near term.

While the market remains cautious about the potential disruption from the scaling of AVs, we believe that AVs adoption will ultimately be a net positive for Uber. In our view, the current valuation already reflects much of this concern.

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4th Floor, Block A, Old Mutual Wealth, Mutualpark, Jan Smuts Drive, Pinelands, 7405 | Tel: +27 (0)21 524 4678 | Email: privateclients@omwealth.co.za